### MODEL SCHEDULE

# CONSTRUCTION AND RELATED ENGINEERING SERVICES + RELATED PROFESSIONAL SERVICES

Sector or subsector	Limitations on MA	Limitations on NT	Additional
			commitments
Construction and	(1) Unbound	(1) Unbound	Capital and asset
related engineering services	(2) Unbound	(2) Unbound	requirements shall be based on
(CPC 511 512 513	(3)	(3) None	international
(CPC 511, 512, 513, 514, 515, 516, 517, 518)	<ul> <li>[None as of 1 January [year X].]</li> <li>[Existing foreign ownership caps may be maintained at a level of 51% or above until 1 January [year X]. After that, none.]</li> <li>[Existing JV/JO requirements for foreign service suppliers may be maintained until 1 January [year X]. After that, none].</li> <li>[Requirement of prior experience of a maximum of X years in the country of origin.]</li> <li>[Existing restrictions on the types of projects that can be undertaken by foreign service suppliers may be maintained until 1 January [year X]. After that, none.]</li> <li>(4) Unbound except as indicated in the horizontal section for ICT and BV.</li> </ul>	(4) Unbound except as indicated in the horizontal section for ICT and BV.	practice and allow for alternatives such as bank guarantees, insurance bonds, letters of guarantee and other similar financial instruments.

Architectural services	1)	1)	[Foreign services
(CPC 8671)	- [None]	- [None]	suppliers do not
Engineering services	- [Unbound until 1 January [year X] in the case	- [Unbound until 1 January [year X] in the	need to be fully
(CPC 8672)	of existing commercial presence or residency	case of existing commercial presence or	licensed in the
Integrated	requirements. After that, none.]	residency requirements. After that,	territory of
engineering services	2) None	none.]	[Member] if they
(CPC 8673)	3)	2) None	provide the services
Urban planning &	- [None]	3) None	jointly with
landscape	- [Existing JV/JO requirements for foreign	4)	services suppliers
architectural services	service suppliers may be maintained until 1	- [Unbound except as indicated in the	licensed in the
(CPC 8674)	January [year X]. After that, none].	horizontal section for ICT, BV, CSS and IP.]	territory of
	- [None except that existing non-discriminatory	- [Unbound except as indicated in the	[Member]]
	limitations on types of legal entities (e.g. only sole	horizontal section for ICT, BV, CSS and	
	proprietorship and partnership) may be	IP and subject to the following	
	maintained].	limitations: residency requirements for	
	4) Unbound except as indicated in the	ICTs.]	
	horizontal section for ICT, BV, CSS and IP.		

### CRITICAL MASS - CONSTRUCTION AND RELATED ENGINEERING SERVICES + RELATED PROFESSIONAL SERVICES

MEMBERS HAVING ALREADY OFFERED COMPREHENSIVE COMMITMENTS	MEMBERS HAVING OFFERED ONLY PARTIAL COMMITMENTS FOR THE TIME BEING	MEMBERS NOT HAVING OFFERED ANY COMMITMENTS YET
<ul> <li>Australia (construction + professional)</li> <li>Bahrain (construction)<sup>1</sup></li> <li>Canada (professional)</li> <li>China (professional)</li> <li>Chinese Taipei (construction + professional)</li> <li>EC (construction + professional)</li> <li>Japan (construction + professional)</li> <li>Korea (construction + professional)</li> <li>Macao (construction)</li> <li>Mexico (professional)<sup>1</sup></li> <li>New Zealand (construction)</li> <li>Singapore (construction)</li> <li>South Africa<sup>1</sup> (professional)</li> <li>Switzerland (construction + professional)</li> <li>United Arab Emirates (professional)</li> <li>USA (construction + professional)</li> </ul>	<ul> <li>Argentina (construction - CPC 513 civil engineering works not covered - + professional)<sup>1</sup></li> <li>Brazil (construction - sectoral coverage not complete -, + professional)<sup>1</sup></li> <li>Canada (construction - some States limitations remain)</li> <li>Chile (professional)<sup>1</sup></li> <li>Cuba (construction)</li> <li>Colombia (construction + professional)</li> <li>Egypt (construction)<sup>1</sup></li> <li>Hong Kong China (construction + professional)</li> <li>Indonesia (construction - sectoral coverage far from complete -, + professional)</li> <li>Indonesia (construction - 55% foreign ownership cap + sectoral coverage -, + professional)</li> <li>Kuwait (professional)<sup>1</sup></li> <li>Pakistan (construction - sectoral coverage far from complete and modes offered not relevant (modes 1 and 2) -, + professional)</li> <li>Philippines (construction - sectoral coverage far from complete)</li> <li>Qatar (construction + professional)<sup>1</sup></li> <li>Malaysia (construction)</li> <li>Malaysia (construction)</li> <li>Singapore (professional)</li> <li>Thailand (construction - sectoral coverage not complete -, + professional)</li> </ul>	<ul> <li>CHINA (construction – very limitative commitments in terms of types of projects allowed)</li> <li>Chile (construction)<sup>1</sup></li> <li>Egypt (professional)<sup>1</sup></li> <li>Philippines (professional)</li> <li>Sri Lanka (construction + professional)</li> <li>United Arab Emirates (backtracking in construction)<sup>1</sup></li> </ul>

Countries in **bold** are markets of priority interest for EU Member States and for EU industry, which have not yet offered commitments satisfying fully EC requests.

<sup>1</sup> Countries with wich the EC has, or is negotiating, or is planning to negotiate FTAs.

## MODEL SCHEDULE FINANCIAL SERVICES

#### FINANCIAL SERVICES

1. The admission to the market of new financial services or products may be subject to the existence of, and consistency with, a regulatory framework aimed at achieving the objectives indicated in Article 2 (a) of the Financial Services Annex 2. As a general rule, and in a non-discriminatory manner, financial institutions incorporated in [Member] must adopt a specific legal form.

#### All insurance and insurance-related services i) Direct Insurance (A) Life insurance (1), (2) Unbound (1), (2) Unbound Additional commitments: (3) (3) None Unbound, except as indicated in the horizontal section for [None] [Incorporation may be required until 1 January [year X]. ICTs and BVs After that, none.1 [Existing foreign ownership caps may be maintained at a level of 51% or above until 1 January [year X]. After that, Unbound, except as indicated in the horizontal section for ICTs and BVs (B) Non-life insurance (1), (2)- [Unbound, except for marine, aviation and transport insurance] - [Unbound, except for marine, aviation and transport insurance] - [Unbound] - [Unbound] (3) (3) None (4) Unbound, except as indicated in the horizontal section for [None] [Incorporation may be required until 1 January [year X]. ICTs and BVs After that, none.1 [Existing foreign ownership caps may be maintained at a level of 51% or above until 1 January [year X]. After that, Unbound, except as indicated in the horizontal section for ICTs and BVs (1), (2), (3) None (1), (2), (3)Reinsurance and retrocession [None] [Existing mandatory cessions and monopoly rights may be Unbound, except as indicated in the horizontal section for maintained until 1 January [year X]. After that, none.] ICTs and BVs Unbound, except as indicated in the horizontal section for ICTs and BVs (1), (2)Insurance intermediation, such as (1), (2)brokerage and agency - [Unbound, except for brokerage of reinsurance and retrocession, - [Unbound, except for brokerage of reinsurance and retrocession, and of marine, aviation and transport insurance.] and of marine, aviation and transport insurance. - [Unbound, except for brokerage of reinsurance and retrocession] - [Unbound, except for brokerage of reinsurance and retrocession] (3) (3) (4) Unbound, except as indicated in the horizontal section for (4) Unbound, except as indicated in the horizontal section for ICTs and BVs ICTs and BVs Services auxiliary to insurance, such as (1), (2) None (1), (2) None consultancy, actuarial, risk assessment (3) (3) and claim settlement services (4) Unbound, except as indicated in the horizontal section for (4) Unbound, except as indicated in the horizontal section for ICTs and BVs ICTs and BVs

_						
2.	Banking and other financial services (excludi					
v)	Acceptance of deposits and other repayable	(1)	Unbound	(1)	Unbound	Additional commitments:
	funds from the public	(2)	None	(2)	None	
vi)	Lending of all types, including, inter alia,	(3)		(3)		
	consumer credit, mortgage credit, factoring	-	[None]	- 1	[None]	
	and financing of commercial transaction	_	Existing foreign ownership caps may be maintained at a	-	[Remaining non-prudential restrictions shall be removed	
vii)	Financial leasing		level of 51% or above until 1 January [year X]. After		by 1 January [year X]. After that, none.]	
	All payment and money transmission service,		that, none.]	(4)	Unbound, except as indicated in the horizontal section	
,,	including credit, charge and debit cards,	_	[Remaining non-prudential restrictions shall be removed	( )	for ICTs and BVs	
	traveller cheques and bankers drafts		by 1 January [year X]. After that, none.]		101 TO 15 and D 15	
ix)	Guarantees and commitments	(4)	Unbound, except as indicated in the horizontal section			
ix)	Guarantees and communicities	(+)	for ICTs and BVs			
			101 IC 13 dild D v 3			
				(1)	Unbound	
v)Tro	iding for own account or for account of customers	(1)	Unbound	(2)	None	
	money market instruments (including	(2)	None		None	
(A)	cheques, bills, certificates of deposits);		None	(3)	[Mana]	
(D)		(3)	[N]	-	[None]	
(B)	foreign exchange;	-	[None]	-	[Remaining non-prudential restrictions shall be removed	
(C)	derivative products including, but not limited	-	[Existing foreign ownership caps may be maintained at a	(4)	by 1 January [year X]. After that, none]	
(D)	to, futures and options;		level of 51% or above until 1 January [year X]. After	(4)	Unbound, except as indicated in the horizontal section for ICTs and BVs	
(D)	exchange rate and interest rate instruments,		that, none.]		for IC1s and BVs	
	including products such as swaps, forward	-	[Remaining non-prudential restrictions shall be removed			
(2000)	rate agreements;		by 1 January [year X]. After that, none.]			
(E)	transferable securities;	(4)				
(F)	other negotiable instruments and financial		for ICTs and BVs			
	assets, including bullion.					
xi)	Participation in issues of all kinds of					
	securities, including underwriting and					
	placement as agent (whether publicly or					
	privately) and provision of services related to					
	such issues;					
xii)	Money broking;					
xiii)						
	management, all forms of collective					
	investment management, pension fund					
	management, custodial, depository and trust					
	services;					
xiv)	Settlement and clearing services for financial					
	assets, including securities, derivative					
	products, and other negotiable instruments;					
xv)	Provision of financial information, and	(1)	(2) None	(1)	(2) None	
111)	financial data processing and related software	(3)		(3)	None	
	by suppliers of other financial services	(4)	Unbound, except as indicated in the horizontal section	(4)	Unbound, except as indicated in the horizontal section	
xvi)	* **	(-)	for ICTs and BVs	(-)	for ICTs and BVs	
AV1)	financial services on all the activities listed in		101 TC 13 and D v 3		101 1C 13 unu D v 3	
	subparagraphs (a) through (e) and (k).					
<u> </u>	suoparagraphs (a) uniough (e) and (k).					

FINANCIAL SERVICES CRITICAL MASS					
MEMBERS HAVING ALREADY OFFERED VERY COMPREHENSIVE COMMITMENTS	MEMBERS HAVING OFFERED SOME PARTIAL COMMITMENTS	MEMBERS HAVING OFFERED NO COMMITMENTS YET			
<ul> <li>EC</li> <li>USA (but reinsurance collateral in Mode 1)</li> <li>Japan (but Japan Post privatisation concerns)</li> <li>Canada (but MAT insurance not fully committed)</li> <li>Australia (but not life insurance branching)</li> <li>New Zealand</li> <li>Singapore</li> <li>Switzerland</li> <li>Norway<sup>2</sup></li> <li>China (but excessive bank capital requirements)</li> <li>Hong Kong (but reinsurance unbound in Mode 1)</li> <li>Taiwan</li> <li>Chile<sup>2</sup></li> </ul>	<ul> <li>Brazil<sup>2 3</sup> (banking; reinsurance monopoly remains)</li> <li>South Africa <sup>2</sup> (banking; reinsurance Mode 1 unbound)</li> <li>Korea (banking; Mode 1 unbound, regulatory problems)</li> <li>Indonesia (banking and insurance; 51% ownership)</li> <li>Pakistan (banking; NT unbound in insurance)</li> <li>Egypt<sup>2</sup> (banking and insurance)</li> <li>Colombia (banking; ENTs in all subsectors)</li> <li>Argentina<sup>2</sup> (banking; insurance intermediation unbound)</li> <li>Venezuela (banking; ENTs in all subsectors)</li> </ul>	<ul> <li>India</li> <li>Malaysia</li> <li>Philippines</li> <li>Thailand</li> </ul>			

<sup>2</sup> In italic: Countries with wich the EC has, or is negotiating, or is planning to negotiate FTAs.

<sup>3</sup> In bold: priority WTO members identified at Quad level.

### MODEL SCHEDULE TELECOMMUNICATION SERVICES

Sector	Market Access	National	Additional
		Treatment	commitments
2.C Telecommunications  All services consisting of the transmission and reception of signals by any electromagnetic means.  Services of broadcasting transmission of TV and radio programmes to the public [other than satellite-based services] are not included.  Telecommunications services do not cover the economic activity consisting of the provision of content services which require telecommunications services for their transport.	1) None 2) None 3) - [None.] - [None as of 1 January [year X].] - [Existing foreign ownership caps may be maintained at a level of 51% or above until 1 January [year X]. After that, none.] - [Existing exclusive rights for the provision of fixed telecommunications networks may be maintained until 1 January [year X]. After that, none.] - [Existing exclusive rights for the provision of fixed local voice telephony service may be maintained until 1 January [year X]. After that, none.] - [Existing limitations on the number of licences granted for the provision of mobile services may be maintained until 1 January [year X] as long as frequency spectrum is available. The number of licences should not be less than []. After 1 January [year X], none.]  4) Unbound, except as indicated in horizontal commitments for ICTs and	Treatment  1) None. 2) None 3) None. 4) Unbound, except as indicated in horizontal commitments	[Member] undertakes the obligations contained in the reference paper attached hereto for the following services: a) Voice telephone services (CPC7521) b) Packet-switched data transmission services (CPC 7523**) c) Circuit-switched data transmission services (CPC 7523**) d) Telex services (CPC 7523**) e) Telegraph services (CPC 7522) f) Facsimile services (CPC7521**+7529**) g) Private leased circuit services (CPC 7522**+7523**) o) other

TELECOMMUNICATIONS SERVICES					
MEMBERS HAVING ALREADY OFFERED VERY COMPREHENSIVE COMMITMENTS	MEMBERS HAVING OFFERED SOME PARTIAL COMMITMENTS	MEMBERS HAVING OFFERED NO COMMITMENTS YET			
<ul> <li>EC</li> <li>USA</li> <li>Japan</li> <li>Chinese Taipei</li> <li>New Zealand</li> <li>Australia</li> <li>Switzerland</li> <li>Canada</li> </ul>	<ul> <li>Brazil <sup>4</sup> (except for satellite – Note that offer is below Brazil's offer made under the telecom protocol – but never ratified by Brazil)</li> <li>China (limitations to foreign equity, foreign participation in joint ventures)</li> <li>Singapore (limitations introducing a cap on direct investment)</li> <li>Korea (limitations on foreign ownership, joint ventures)</li> <li>Mexico <sup>4</sup></li> <li>Argentina <sup>4</sup> (mobile duopoly, satellite MFN)</li> <li>Egypt <sup>4</sup></li> <li>Morocco <sup>4</sup> (not unreasonable limitations on the number of operators for certain services – but backtracking on existing commitments)</li> <li>Hong Kong China</li> <li>Jamaica <sup>4</sup> (exclusivity only for voice telephony over internet to phase out – good progress but some backtracking)</li> <li>Philippines (foreign equity limitations)</li> <li>Indonesia (foreign equity limitations, exclusivity periods)</li> <li>Malaysia (foreign equity limitations, restrictions in competition)</li> <li>India (foreign equity limitations, number of licences –duopoly- in the mobile sector, limitations on competition)</li> <li>Pakistan (long exclusivity periods, no commitment to the Reference Paper)</li> <li>Thailand (foreign ownership restrictions)</li> <li>Israel <sup>4</sup> (limitations on the number of fixed voice telephony operators)</li> </ul>	<ul> <li>South Africa<sup>4</sup></li> <li>Paraguay <sup>4</sup></li> <li>Uruguay<sup>4</sup></li> </ul>			

Countries in **bold** are priority markets identified by Quad.

 $4\ Countries\ with\ wich\ the\ EC\ has,\ or\ is\ negotiating,\ or\ is\ planning\ to\ negotiate\ FTAs.$ 

### MODEL SCHEDULE

### COMPUTER AND RELATED SERVICES

Modes of supply: (1)	Cross-	(2)	Consumption	(3)	Commercial	(4)	Presence	of
The second property of	border		abroad		presence		ural persons	
Sector or Sub-sect	Sector or Sub-sector		Limitations on		Limitations on	1	Additional	
Sector of Sub-sect	.01		Market Access	Na	National Treatment		Commitments	
B. Computer and Related Se	ervices	1)		1)				
(CPC 84)		-	[None.]	-	[None.]			
WTO Member X subscribes	s to the	-	[None as of 1	-	[None as of 1			
"Understanding on the scop	e of		January [year		January [year			
coverage of Computer Serv			X].]		X].]			
(CPC 84)" attached in Anne	ex.							
		2)		2)				
		-	[None.]	-	[None.]			
		-	[None as of 1	-	[None as of 1			
			January [year		January [year			
			X].]		X].]			
		3)	None	3)]	None			
		the for	Unbound cept as indicated in horizontal section ICTs, BVs, CSSs d IPs.	the for	Unbound cept as indicated in horizontal section ICTs, BVs, CSSs I IPs.			

#### Annex to the Schedule

## <u>Understanding on the scope of coverage of CPC 84 - Computer and Related</u> <u>Services</u>

CPC 84 covers the basic functions used to provide all computer and related services: computer programs defined as the sets of instructions required to make computers work and communicate (including their development and implementation), data processing and storage, and related services, such as consultancy and training services for staff of clients. Technological developments have led to the increased offering of these services as a bundle or package of related services that can include some or all of these basic functions. For example, services such as web or domain hosting, data mining services and grid computing each consist of a combination of basic computer services functions.

Computer and related services, regardless of whether they are delivered via a network, including the Internet, include all services that provide:

- consulting, strategy, analysis, planning, specification, design, development, installation, implementation, integration, testing, debugging, updating, support, technical assistance, or management of or for computers or computer systems; or
- computer programs defined as the sets of instructions required to make computers work and communicate (in and of themselves), plus consulting, strategy, analysis, planning, specification, design, development, installation, implementation, integration, testing, debugging, updating, adaptation, maintenance, support, technical assistance, management or use of or for computer programs; or
- data processing, data storage, data hosting or database services; or
- maintenance and repair services for office machinery and equipment, including computers; or,
- training services for staff of clients, related to computer programs, computers or computer systems, and not elsewhere classified.

Computer and related services enable the provision of other services (e.g., banking) by both electronic and other means. However, there is an important distinction between the enabling service (e.g., web-hosting or application hosting) and the content or core service that is being delivered electronically (e.g., banking). In such cases, the content or core service is not covered by CPC 84.

## CRITICAL MASS - COMPUTER SERVICES

MEMBERS HAVING ALREADY OFFERED COMPREHENSIVE (full or almost full) COMMITMENTS	MEMBERS HAVING OFFERED ONLY PARTIAL COMMITMENTS FOR THE TIME BEING	MEMBERS NOT HAVING OFFERED ANY COMMITMENTS YET
<ul> <li>Albania<sup>5</sup>; Norway<sup>5</sup>; Croatia<sup>5</sup></li> <li>Argentina<sup>5</sup></li> <li>Australia</li> <li>Costa Rica</li> <li>EC</li> <li>Japan</li> <li>Jordan<sup>5</sup></li> <li>Korea</li> <li>Macao</li> <li>Mexico <sup>5</sup></li> <li>New Zealand</li> <li>Peru</li> <li>Qatar<sup>5</sup></li> <li>Chinese Taipei</li> <li>US</li> <li>Switzerland</li> </ul>	<ul> <li>Bahrain<sup>5</sup></li> <li>Barbados</li> <li>Brazil<sup>5</sup>(substantial offer but two subsectors still missing: CPC 843 data processing and 849other computer services)</li> <li>China (limited offer, three subsectors remain uncommitted)</li> <li>Chile<sup>5</sup></li> <li>Egypt<sup>5</sup></li> <li>El Salvador, Guatemala, St Lucia, Trinidad&amp;Tobago</li> <li>Guyana</li> <li>Hong Kong (several subsectors missing + modes 1 and 2 unbound in National Treatment!)</li> <li>India (substantial offer but foreign ownership caps in mode 3)</li> <li>Israel<sup>5</sup></li> <li>Fiji</li> <li>Malaysia, Philippines, Singapore, Thailand (limited improvements, sectoral coverage still incomplete – should schedule at 2 digit level)</li> <li>Mauritius</li> <li>Pakistan (significant improvements but two subsectors missiong: CPC845 maintenance and repair and CPC849 other computer services)</li> <li>Paraguay<sup>5</sup></li> </ul>	<ul> <li>Indonesia (poor commitments limited to two subsectors, with modes 1 and 2 unbound for National Treatment and JV requirements in mode 3 – no offer)</li> <li>Sri Lanka</li> <li>United Arab Emirates (backtracking)<sup>5</sup></li> </ul>

Countries in **bold** are priority targets indicated by industry.

<sup>5</sup> Countries with wich the EC has, or is negotiating, or is planning to negotiate FTAs.

## MODEL SCHEDULE DISTRIBUTION SERVICES

Mode of supply: 1) Cross-border supply Sector or sub-sector	2) Consumption abroad 3) Commercial presence 4) Presence of natural persons  Limitations on market access	Limitations on National Treatment	Additional Commitme nts
4. DISTRIBUTION SERVICES	T		
[A. Commission agents` services] CPC[621], [6111], [6113], [6121]	<ol> <li>[None]         <ul> <li>[None as of 1 January [year X]]</li> <li>[None, except non-discriminatory monopoly for products [X], [Y], [Z]]</li> </ul> </li> <li>None         <ul> <li>[None]</li> <li>[None as of 1 January [year X]]</li> <li>[None, except non-discriminatory monopoly for products [X], [Y], [Z]]</li> <li>[Existing foreign ownership caps may be maintained at a level of 51% or above until 1 January [year X]. After that, none.]</li> <li>[Requirement of prior experience of a maximum of X years in the country of origin.]</li> </ul> </li> <li>Unbound, except as indicated in the horizontal section for ICTs and BVs.</li> </ol>	1) None 2) None 3) None 4) Unbound, except as indicated in the horizontal section for ICTs and BVs.	
B. Wholesale trade services CPC 622, [6121],[6111], [6113]	<ol> <li>[None]</li> <li>[None as of 1 January [year X]]</li> <li>[None, except non-discriminatory monopoly for products [X], [Y], [Z]]</li> <li>None</li> </ol>	1) None 2) None 3) None 4) Unbound, except as indicated in the horizontal section for ICTs and BVs.	

Mode of supply: 1) Cross-border	2) Consumption abroad 3) Commercial presence 4) Presence of	Limitations on	Additional
supply	natural persons	National Treatment	Commitme
Sector or sub-sector	Limitations on market access		nts
	<ul> <li>[None]</li> <li>[None as of 1 January [year X]]</li> <li>[None, except non-discriminatory monopoly for products [X], [Y], [Z]]</li> <li>[Existing foreign ownership caps may be maintained at a level of 51% or above until 1 January [year X]. After that, none.]</li> <li>[Economic needs test (ENT) applied on a national treatment basis. When applied, main criteria: [the number of and impact on existing wholesalers], [population density], [geographic spread], [impact on traffic conditions], [creation of new employment]]</li> <li>[Requirement of prior experience of a maximum of X years in the country of origin.]</li> <li>[Existing nationality condition for employees may be maintained at a level not exceeding [ ]% of the total number of employees.]</li> <li>4) Unbound, except as indicated in the horizontal section for ICTs and BVs.</li> </ul>		
C. Retailing services CPC 631, 632, [6111], [6113], [6121], [613]	<ol> <li>[None]         <ul> <li>[None as of 1 January [year X]]</li> <li>[Unbound, except for mail order: none]</li> <li>[None, except non-discriminatory monopoly for products [X], [Y], [Z]]</li> </ul> </li> <li>None         <ul> <li>[None]</li> <li>[None as of 1 January [year X]]</li> <li>[None, except non-discriminatory monopoly for products [X], [Y], [Z]]</li> </ul> </li> </ol>	1) None 2) None 3) None 4) Unbound, except as indicated in the horizontal section for ICTs and BVs.	

Mode of supply: 1) Cross-border supply	2) Consumption abroad 3) Commercial presence 4) Presence of natural persons	Limitations on National Treatment	Additional Commitme
Sector or sub-sector	<ul> <li>Limitations on market access</li> <li>[Existing foreign ownership caps may be maintained at a level of 51% or above until 1 January [year X]. After that, none.]</li> <li>[Economic needs test (ENT) applied on a national treatment basis. When applied, main criteria: [the number of and impact on existing retailers], [population density], [geographic spread], [impact on traffic conditions], [creation of new employment]]</li> <li>[Requirement of prior experience of a maximum of X years in the country of origin.]</li> <li>[Existing nationality condition for employees may be maintained at a level not exceeding []% of the total number of employees.]</li> <li>4) Unbound, except as indicated in the horizontal section for ICTs and BVs.</li> </ul>		nts
[D. Franchising] [CPC 8929]	<ol> <li>[None]         <ul> <li>[None as of 1 January [year X]]</li> </ul> </li> <li>None         <ul> <li>[None]</li> <li>[None as of 1 January [year X]]</li> <li>[Existing foreign ownership caps may be maintained at a level of 51% or above until 1 January [year X]. After that, none.]</li> <li>[Requirement of prior experience of a maximum of X years in the country of origin.]</li> </ul> </li> <li>Unbound, except as indicated in the horizontal section for ICTs and BVs.</li> </ol>	1) None 2) None 3) None 4) Unbound, except as indicated in the horizontal section for ICTs and BVs.	

	DISTRIBUTION SERVICES				
MEMBERS HAVING ALREADY OFFERED VERY COMPREHENSIVE COMMITMENTS	MEMBERS HAVING OFFERED SOME PARTIAL COMMITMENTS	MEMBERS HAVING OFFERED NO COMMITMENTS YET			
EC     USA     Japan     Taiwan	<ul> <li>Brazil<sup>6 7</sup> (mode 1, fuel, motor vehicles)</li> <li>China (limitations to business expansion and foreign equity, mode 1)</li> <li>Hong Kong, China (commission agents, franchising, product exclusions)</li> <li>Singapore (retailing, product exclusions, import licensing)</li> <li>South Africa (commission agents, motor vehicles, fuel)</li> <li>Thailand (wholesale, retailing)</li> <li>Canada (wines, pharmaceuticals and wholesale of several products)</li> <li>Korea (food, motor vehicles)</li> <li>Israel (overall commitments across all products, sub-sectors)</li> <li>Mexico (food, motor vehicles, fuel, franchising)</li> <li>Pakistan (foreign equity, mode 1, product exclusions. Commission agents)</li> <li>Switzerland (motor vehicles, fuel, pharmaceuticals)</li> <li>Argentina (commission agents, fuel, motor vehicles)</li> <li>New Zealand (motor vehicles, food, franchising)</li> </ul>	<ul> <li>India</li> <li>Egypt</li> <li>Malaysia</li> <li>Indonesia</li> <li>Philippines</li> <li>Chile</li> </ul>			

6 In **bold**: priority WTO members identified at Quad level.

7 In *italic*: Countries with wich the EC has, or is negotiating, or is planning to negotiate FTAs.

# MODEL SCHEDULE BUSINESS SERVICES – Advertising, Management Consulting and Related services

Mode of supply: 1) Cross-border supply Sector or sub-sector	2) Consumption abroad 3) Commercial presence 4) Presence of natural persons  Limitations on market access	Limitations on National Treatment	Additional Commitme nts
OTHER BUSINESS SERVICES			
a. Advertising CPC 871	<ol> <li>[None]         <ul> <li>[None as of 1 January [year X]]</li> </ul> </li> <li>[None]             <ul></ul></li></ol>	1) None 2) None 3) None 4) Unbound, except as indicated in the horizontal section for ICTs, BVs, CSSs.	
c. Management consulting services CPC 865		1) None 2) None 3) None 4) Unbound, except as indicated in the horizontal section for ICTs, BVs, CSSs and	

Mode of supply: 1) Cross-border supply	2) Consumption abroad 3) Commercial presence 4) Presence of natural persons	Limitations on National Treatment	Additional Commitme
Sector or sub-sector	Limitations on market access	National Treatment	nts
	<ul> <li>[None as of 1 January [year X]]</li> <li>[Existing foreign ownership caps may be maintained at a level of 51% or above until 1 January [year X]. After that, none.]</li> <li>[Requirement of prior experience of a maximum of X years in the country of origin.]</li> </ul>		
	4) Unbound, except as indicated in the horizontal section for ICTs, BVs, CSSs and IPs.		
d. Services related to Management consulting services CPC 866	<ol> <li>[None]</li> <li>[None as of 1 January [year X]]</li> <li>[None, except for arbitration and conciliation services CPC 86602]</li> <li>[None]</li> <li>[None as of 1 January [year X]]</li> <li>[None, except for arbitration and conciliation services CPC 86602]</li> <li>[None]</li> <li>[None as of 1 January [year X]]</li> <li>[None, except for arbitration and conciliation services CPC 86602]</li> <li>[Existing foreign ownership caps may be maintained at a level of 51% or above until 1 January [year X]. After that, none.]</li> <li>[Requirement of prior experience of a maximum of X years in the country of origin.]</li> <li>Unbound, except as indicated in the horizontal section for ICTs, BVs, CSSs and IPs</li> </ol>	3) None 4) Unbound, except as indicated in the horizontal section for ICTs, BVs, CSSs and IPs.	

	BUSINESS SERVICES (Management Consulting and Related services, and Advertising) CRITICAL MASS			
MEMBERS HAVING FULL COMMITMENTS IN THESE SECTORS	MEMBERS HAVING OFFERED  SOME PARTIAL COMMITMENTS	MEMBERS HAVING OFFERED NO COMMITMENT YET		
<ul> <li>EC</li> <li>USA</li> <li>New Zealand</li> <li>Israel</li> <li>Hong Kong</li> <li>Taiwan</li> </ul>	<ul> <li>Argentina<sup>8</sup> (services related to management consulting: no commitments)</li> <li>China (services related to management consulting: no commitments; advertising: mode 1)</li> <li>Korea (services related to management consulting: no commitments in arbitration/ conciliation and others)</li> <li>Japan (services related to management consulting: full CPC coverage)</li> <li>Thailand (management consulting and advertising: mode 1 and full CPC coverage; no commitments in services related to management consulting)</li> <li>Brazil (management consulting and related: mode 1 and arbitration/conciliation; advertising: mode 1 and foreign equity)</li> <li>Chile (advertising, management consulting and related services: full CPC coverage)</li> <li>Malaysia (advertising/management consulting: full coverage, foreign equity, -plus mode 1 for advertising-)</li> <li>Australia (advertising: full CPC coverage; services related to management consulting: arbitration/conciliation)</li> <li>Mexico (foreign equity, mode 1)</li> <li>Singapore (advertising: no commitments)</li> <li>South Africa (advertising: no commitments)</li> </ul>	<ul> <li>India</li> <li>Egypt</li> <li>Indonesia</li> <li>Philippines</li> <li>Pakistan</li> </ul>		
	<ul> <li>Chile (advertising, management consulting and related services: full CPC coverage)</li> <li>Malaysia (advertising/management consulting: full coverage, foreign equity, -plus mode 1 for advertising-)</li> <li>Australia (advertising: full CPC coverage; services related to management consulting: arbitration/conciliation)</li> <li>Mexico (foreign equity, mode 1)</li> <li>Singapore (advertising: no commitments)</li> </ul>			

8 In *italic*: Countries with wich the EC has, or is negotiating, or is planning to negotiate FTAs.

### MODEL SCHEDULE ENVIRONMENTAL SERVICES

ENVIRONMENTAL SERVICES			
Mode of supply: 1) Cross-border	2) Consumption abroad 3) Commercial	4) Presence of natural persons	
supply	presence		Additional
Sector or sub-sector	Limitations on market access	Limitations on National Treatment	Commitments
<ul> <li>A. Wastewater Management</li> <li>Waste Water services (CPC 9401) corresponds to Sewage Disposal Services</li> </ul>	<ul> <li>1) [None]</li> <li>- [Unbound except for advisory services where: none]</li> <li>2) [None]</li> <li>- [Unbound except for advisory services where: none]</li> </ul>	1) [None] - [Unbound except for advisory services where: none] 2) [None] - [Unbound except for advisory services where: none]	
<ul> <li>B. Solid/Hazardous Waste Management</li> <li>Refuse Disposal Services (CPC 9402)</li> <li>Sanitation and Similar Services (CPC 9403)</li> </ul>	<ul> <li>[None]</li> <li>[Provision of the service may be subject to exclusive rights through, for instance, concession contracts]</li> <li>[Existing foreign ownership caps may be maintained at a level of 51% or above until 1 January [year X]. After that, none.]</li> <li>[Prior international experience]</li> <li>[Existing JV/JO requirements for foreign service suppliers may be maintained until 1 January [year X]. After that, none].</li> <li>[Limited geographic restrictions]</li> <li>Unbound except as indicated in the horizontal section for ICTs, BVs, CSSs.</li> </ul>	- [None] - [For services which are not subject to exclusive rights: none For services which are subject to exclusive rights: unbound except that in case exclusive rights are awarded by public authorities through a competition procedure, foreign service providers shall be eligible and granted national treatment] [1]  4) Unbound except as indicated in the horizontal section for ICTs, BVs, CSSs.	

<sup>[1]</sup> Public authorities retain the possibility (i) to apply exclusive rights (for instance through concessions) (ii) to choose freely the management arrangements for the service (for instance: municipalities managing directly the service - "régie", public operator, cooperative, concession to a private operator) (iii) to choose the mode of attribution of the exclusive rights (open competition or not) and (iv) to change from one mode of management to another (for instance, at the end of a concession contract, to return to a public or cooperative management mode).

Mode of supply: 1) Cross-border	2) Consumption abroad 3) Commercial	4) Presence of natural persons	
supply	presence		Additional
Sector or sub-sector	Limitations on market access	Limitations on National Treatment	Commitments
C. Protection of Ambient air and climate corresponds to Cleaning Services of Exhaust Gases (CPC 9404)	<ol> <li>[None]</li> <li>[Unbound except for advisory services where: none]</li> <li>[None]</li> <li>[Unbound except for advisory services</li> </ol>	1) [None] - [Unbound except for advisory services where: none] 2) [None] - [Unbound except for advisory services where:	
D. Remediation and clean up of soil and water	where: none]	none]	
Treatment, remediation of contaminated/polluted soil and water (part of CPC 9406)  Corresponds to parts of Nature and Landscape Protection Services  E. Noise and vibration abatement CPC 9405	<ul> <li>3) <ul> <li>[None]</li> <li>[Provision of the service may be subject to exclusive rights through, for instance, concession contracts]</li> <li>[Existing foreign ownership caps may be maintained at a level of 51% or above until 1 January [year X]. After that, none.]</li> <li>[Existing JV/JO requirements for foreign service suppliers may be maintained until 1 January [year X]. After that, none].</li> <li>[Requirement of prior experience of a maximum of X years in the country of origin.]</li> <li>[Limited geographic restrictions]</li> <li>[Restrictions resulting from government monopoly]</li> </ul> </li> <li>4) Unbound except as indicated in the horizontal section for ICTs, BVs, CSSs.</li> </ul>	3) [None]  4) Unbound except as indicated in the horizontal section for ICTs, BVs, CSSs.	

Mode of supply: 1) Cross-border supply Sector or sub-sector	2) Consumption abroad 3) Commercial presence Limitations on market access	4) Presence of natural persons  Limitations on National Treatment	Additional Commitments
F. Protection of biodiversity and landscape  Nature and landscape protection services (parts of CPC 9406 not covered under D.)  G. Other environmental and ancillary services  CPC 9409	<ol> <li>[Unbound except for advisory services where: none]</li> <li>[Unbound except for advisory services where: none]</li> <li>[None]</li> <li>[Restrictions resulting from government monopoly]</li> <li>[Existing foreign ownership caps may be maintained at a level of 51% or above until 1 January [year X]. After that, none.]</li> <li>[Existing JV/JO requirements for foreign service suppliers may be maintained until 1 January [year X]. After that, none]</li> <li>[Requirement of prior experience of a maximum of X years in the country of origin.]</li> <li>[Limited geographic restrictions]</li> <li>Unbound except as indicated in the horizontal section for ICTs, BVs, CSSs.</li> </ol>	<ol> <li>[Unbound except for advisory services where: none]</li> <li>[None]         <ul> <li>[Unbound except for advisory services where: none]</li> </ul> </li> <li>None</li> <li>Unbound except as indicated in the horizontal section for ICTs, BVs, CSSs.</li> </ol>	

### **CRITICAL MASS**

MEMBERS HAVING ALREADY OFFERED COMPREHENSIVE COMMITMENTS (match schedule)	MEMBERS HAVING OFFERED ONLY PARTIAL COMMITMENTS FOR THE TIME BEING	MEMBERS NOT HAVING OFFERED ANY COMMITMENTS YET
<ul> <li>Canada</li> <li>China</li> <li>Cambodia</li> <li>Equator</li> <li>Norway</li> <li>Oman</li> <li>Switzerland</li> <li>Thailand</li> </ul>	<ul> <li>United States (remove limitation 'contracted by private industry' for wastewater and waste)</li> <li>Japan (commit advisory services under mode 1)</li> <li>Australia (commit advisory services under mode 1)</li> <li>Taiwan (commit advisory services under mode 1)</li> <li>Philippines (need to cover 7 sub-sectors - commitments only in sewage)</li> <li>Singapore (commit waste and advisory services for all sub-sectors)</li> <li>Korea (remove restriction for sewage and refuse disposal – industrial only)</li> <li>New Zealand, South Africa* (need to commit all sub-sectors beyond consultancy services)</li> <li>Hong Kong (almost matches schedule, just needs to commit industrial refuse disposal services)</li> <li>Pakistan (cover all sub-sectors -currently only refuse disposal &amp; sanitation- include advisory services)</li> </ul>	<ul> <li>India</li> <li>Egypt*</li> <li>Indonesia</li> <li>Malaysia</li> <li>Brazil* (used to be a friend of ES)</li> <li>Chile*</li> <li>Argentina*</li> <li>United Arab Emirates, Kuweit, Bharain)*</li> </ul>

<ul> <li>Israël (cover industrial activities in all subsectors)</li> </ul>	
<ul> <li>Mexico* (include all sub-sectors beyond wastewater services and sanitation, commit municipal and state level (currently only federal level)</li> </ul>	
EC (remove restrictions for some new MS in several sub-sectors)	

<sup>\*</sup> Countries with which the EC has or is negotiating an FTA

### SERVICES IN THE ACCOUNTANCY FIELD

### MODEL SCHEDULE

MODEL SCHEDULE			
Sector or subsector	Limitations on MA	Limitations on NT	Additional commitments
Auditing services (CPC 86211 and CPC 86212 other than accounting services)	1)  - [None]  - [Unbound until 1 January [year X] in the case of existing commercial presence or residency requirements. After that, none.]  2) None  3)  - [None]  - [Existing foreign ownership caps may be maintained at a level of 51% or above until 1 January [year X]. After that, none]  - [None except that existing non-discriminatory limitations on types of legal entities (e.g. only sole proprietorship and partnership) may be maintained].	1) - [None] - [Unbound until 1 January [year X] in the case of existing commercial presence or residency requirements. After that, none.]  2) None  3) - [None] - [Existing residency requirements for members of the board may be maintained until 1 January [year X]. After that, none]	
	4) Unbound except as indicated in the horizontal section, at least for ICTs and BVs.	4) - [Unbound except as indicated in the horizontal section, at least for ICTs and BVs.] - [Unbound except as indicated in the horizontal section, at least for ICTs and BVs and subject to the following limitations: residency requirements for ICTs.]	
Accounting and bookkeeping services (CPC 86212 other than auditing services, 86213, 86219 and 86220)	<ol> <li>[None]</li> <li>[Unbound until 1 January [year X] in the case of existing commercial presence or residency requirements. After that, none.]</li> <li>None</li> <li>[None]</li> <li>[None except that existing non-discriminatory limitations on types of legal entities (e.g. only sole proprietorship and partnership) may be maintained].</li> <li>Unbound except as indicated in the horizontal section, at least for ICTs, BVs and CSSs.</li> </ol>	<ol> <li>[None]</li> <li>[Unbound until 1 January [year X] in the case of existing commercial presence or residency requirements. After that, none.]</li> <li>None</li> <li>[None]</li> <li>[Existing residency requirements for members of the board may be maintained until 1 January [year X]. After that, none]</li> <li>[Unbound except as indicated in the horizontal section, at least for ICTs, BVs and CSSs.]</li> <li>[Unbound except as indicated in the horizontal section, at least for ICTs, BVs and CSSs and subject to the following limitations: residency requirements for ICTs.]</li> </ol>	

### SERVICES IN THE ACCOUNTANCY FIELD

### CRITICAL MASS

MEMBERS HAVING ALREADY OFFERED COMPREHENSIVE COMMITMENTS	MEMBERS HAVING OFFERED ONLY PARTIAL COMMITMENTS FOR THE TIME BEING	MEMBERS NOT HAVING OFFERED ANY COMMITMENTS YET
<ul> <li>Argentina*</li> <li>Australia</li> <li>Canada</li> <li>China</li> <li>Chinese Taipei</li> <li>EC</li> <li>Ecuador</li> <li>Hong Kong China</li> <li>Israel*</li> <li>Japan</li> <li>Korea</li> <li>New Zealand</li> <li>Peru</li> <li>Singapore</li> <li>Switzerland</li> <li>USA</li> </ul>	<ul> <li>Brazil*</li> <li>Chile*</li> <li>Colombia</li> <li>India</li> <li>Mexico*</li> <li>Morocco*</li> <li>Pakistan</li> <li>South Africa*</li> <li>Thailand (because of horizontal limitation imposing 49% foreign equity cap)</li> <li>Venezuela</li> </ul>	<ul> <li>Egypt*</li> <li>Indonesia</li> <li>Philippines</li> <li>Sri Lanka</li> <li>Uruguay*</li> </ul>

<sup>\*</sup> Countries with which the EC has or is negotiating an FTA

### LEGAL SERVICES

### MODEL SCHEDULE

Sector or subsector	Limitations on MA	Limitations on NT	Additional commitments
Sector or subsector  - [Legal services (CPC 861)] <sup>9</sup> - [Legal services (CPC 861) excluding legal advisory and legal	Limitations on MA  1) 2)  - [None]  - [[Legal services in respect of domestic law] [Legal representation services] are subject to nationality conditions]	Limitations on NT  1) 2) 3)  - [None]  - [[Legal services in respect of domestic law] [Legal representation services] are subject to residency requirements]	Additional commitments  [Lawyers can provide advice on laws of jurisdictions in which they are not qualified, [where
documentation services performed by services suppliers entrusted with public functions (e.g. notaries] <sup>10</sup>	- [None] - [[Legal services in respect of domestic law] [Legal representation services] are subject to nationality conditions] - [None except that existing non-discriminatory limitations on types of legal entities (e.g. only sole proprietorship and partnership) may be maintained] [For commercial presences whose core activity is the practice of international and foreign law no discriminatory MA limitation shall	4)  - [Unbound except as indicated in the horizontal section for ICTs, BVs, CSSs and IPs.]  - [Unbound except as indicated in the horizontal section for ICTs, BVs, CSSs and IPs and subject to the following limitations: existing residency requirements for [Legal services in respect of domestic law] [Legal representation services] may be maintained.]	they are competent] [on the basis of written advice provided by a lawyer qualified in that jurisdiction] [on the basis of advice provided by a lawyer qualified in that jurisdiction] ]
	be scheduled. For others, existing foreign ownership caps may be maintained at a level of 51% or above until 1 January [year X]. After that, none]  4)  - [Unbound except as indicated in the horizontal section for ICTs, BVs, CSSs and IPs.]  - [Unbound except as indicated in the horizontal section for ICTs, BVs, CSSs and IPs and subject to the following limitations: existing	services; may be mamamee.]	
	nationality conditions for [Legal services in respect of domestic law] [Legal representation services] may be maintained.]		

Supply of legal services is only authorised in respect of public international law and the law of any jurisdiction where the service supplier or its personnel is qualified to practice as a lawyer, and, like the provision of other services, is subject to licensing requirements and procedures applicable in [country]. [OPTIONAL: SHORT DESCRIPTION OF REGULATORY REGIMES APPLICABLE TO FOREIGN LEGAL CONSULTANTS AND TO LAWYERS PRACTICING DOMESTIC LAW]

Supply of legal services is only authorised in respect of public international law and the law of any jurisdiction where the service supplier or its personnel is qualified to practice as a lawyer, and, like the provision of other services, is subject to licensing requirements and procedures applicable in [country]. [OPTIONAL: SHORT DESCRIPTION OF REGULATORY REGIMES APPLICABLE TO FOREIGN LEGAL CONSULTANTS AND TO LAWYERS PRACTICING DOMESTIC LAW]

### **CRITICAL MASS**

MEMBERS HAVING ALREADY OFFERED COMPREHENSIVE COMMITMENTS	MEMBERS HAVING OFFERED ONLY PARTIAL COMMITMENTS FOR THE TIME BEING	MEMBERS NOT HAVING OFFERED ANY COMMITMENST YET
Argentina*	Canada	• Brazil*
Australia	• Chile*	Hong Kong China
• EC	China	• India
• Iceland*	Chinese Taipei	• Jamaica*
• Israel*	Indonesia	• Mexico*
• Japan	• Korea	• Philippines
New Zealand	Malaysia	• Singapore
• Oman*	• Norway*	Sri Lanka
Switzerland	South Africa*	
	• Thailand (because of horizontal limitation imposing 49% foreign equity cap)	
	• USA	

<sup>\*</sup> Countries with which the EC has or is negotiating an FTA