### SIGNIFICANT <u>CHALLENGES</u> ASSOCIATED WITH A CHANGING CLIMATE?

#### **UNPREDICTABLE MOTHER NATURE**









#### CHALLENGE #1:



# We see unpredictable snow conditions and the impact this has is...

# Less snowmobile tourists during a crucial 5 months winter tourism season.



#### CHALLENGE #2



More drastic weather conditions, rainy springs, dry summers, and the impact this has is...

Less tourists booking, more cancelations, less rebooking following year and unpredictability of economy.



#### **OPPORTUNITIES:**

## MARKET WHAT YOU HAVE AND COMMUNICATE WELL!





#### **OPPORTUNITY #1**

We can address Challenge #1 by:

Marketing what you have. If you don't get good snowfall...maybe you have good ice.

Taking advantage of what you have to "Lure" visitors to your







#### **OPPORTUNITY #2**



- We can address Challenge #2 by making sure that you communicate correct information and get it out there in a timely manner.
- A good example of this was the flooding in Duluth...Visit Duluth sent a press release immediately telling the truths – what's open, and focused on the positive. Making sure to share images and stories of people working together and business success of re-opening, etc.

### HERE IN MINNESOTA WE ARE VERY DEPENDENT ON MOTHER NATURE. THERE WILL CONTINUE TO BE CLIMATE CHANGES.

Action #1: Be Adaptive to focus on what you to have. Action #2: Create New Reasons for Tourists to Pick Your Destination.

